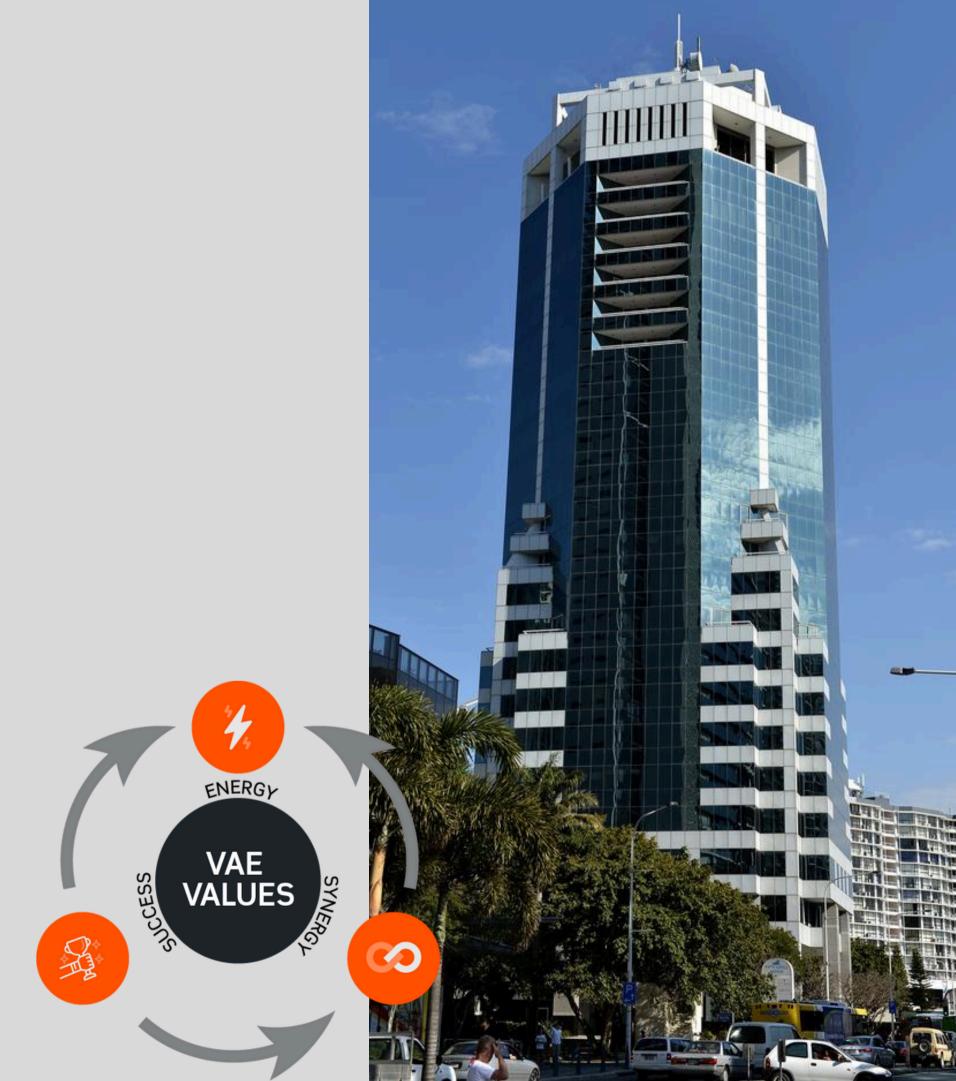


# Innovative and Sustainable HVAC Design, Installation, and Maintenance

Capability Statement 2025

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## Who we are

VAE Group is a leading provider of Heating, Ventilation, Air Conditioning (HVAC), and Building Technology solutions, with a history dating back to 1997. Today, we employ over 400 professionals across 11 office locations in Australia, New Zealand, and Papua New Guinea.

As a Tier 1 building solutions company, we are committed to upholding the highest standards of trust and integrity. We collaborate closely with our clients to develop customized solutions that meet their specific project requirements. Our expert staff are driven by a genuine passion for delivering outstanding results. This energy fosters innovative thinking, promotes efficient performance, and cultivates positive relationships. Our team is comprised of in-house project managers, mechanical design engineers, and automation engineers. We have in-house drafting, and commissioning capability, as well as full mechanical and automation maintenance servicing capability.

At VAE Group, we stand behind our promise to provide "Built in Certainty" for all clients and stakeholders. With a strong track record of delivering high-quality and innovative projects, we strive to deliver solutions that offer lasting value. VAE is committed to providing the highest level of service and delivering solutions that exceed our clients' expectations, that provide whole of lifecycle benefits to create a sustainable future.

#### **Our Key Solutions**

- New Construction
- Existing Buildings
- Technology
- Service/Maintenance





## VAE TIMELINE

#### 2017

VAE's Technology business wins the Integrated Building Platform for Mirvac's South Everliegh project launching our Sydney Branch.

#### 2015

VAE introduces the VAE Bureau, comprising a team of HVAC and BMS experts that work with our clients to actively monitor buildings from our Brisbane facility. Hutchinson Builders award VAE seven projects and our team experiences expansive growth.

#### 2013

VAE wins the Riparian Plaza Brisbane upgrade to improve NABERS rating and quality of air conditioning. We start work on the refurbishment of Cairns Hospital and open our Cairns Regional Branch.

2009

(VAE) is formed

Value Added Engineering

#### 2011

VAE partners with Enertec for the design, procurement, and commissioning of HVAC systems for the Exxon-Mobil LPG Operations Centre in the highlands of Papua New Guinea. VAE is awarded several contracts by Hutchinson Builders in Brisbane. VAE starts to grow to meet our cusomters needs.

#### 1997

Enertec is formed.

#### 2012

VAE and Enertec merge to form The VAE Group. We kick off our Service division and provide HVAC services for two new Green Star commercial office towers in Townsville, which leads to us opening a branch in Townsville.

#### 2019

VAE partners with Select Services Air
Conditioning and Refrigeration, increasing
VAE's presence and capabilities in the
Northern Territory (NT). Select Services are
a Territory Proud company who have been
operating in the NT for over eight years.
VAE expands it's Service business in FNQ
with the Queensland Government BAS
contracts for Cairns, Cape York and Torres
Strait Islands.

#### 2020

2020 begins with a major project win with CPB in New Zealand's North Island for the Waikeria Prison Project. Then COVID19 hits, and the world has changed...

#### 2018

VAE continues our growth in New Zealand after we win the Christchurch Convention and Entertainment Centre.

#### 2016

We win the Acute Services Building at Christchurch Hospital which allows VAE to expand further and open our first New Zealand office. VAE also wins the Queensland State Government Building Asset Services (BAS) contracts for the mechanical services in Brisbane, Gold Coast and Townsville.

#### 2014

A sizable downturn in the economy causes major disruption in Mechanical Services in Queensland. VAE is fotunate to acquire some key staff to continue our growth. We win two large contracts for Orion Shopping Centre Expansion and a new facility for Sullivan Nicolaides Headquarters in Brisbane.



VAE are able to provide customers with innovative and sustainable in-house Design, Engineering, Installation, and Maintenance of Mechanical Services to ensure that every project is delivered in a cost effective, energy efficient and professional manner with an emphasis on safety and sustainability.



#### **ENGINEER**

- In-house design capability
   with design sign off by
   Registered Engineers
- In-house drafting utilising experienced Revit and 3D drafting resources
- Value Management to
   reduce Capital Expenditure
   (CAPEX), Improve
   Buildability, and reduce
   Operational Expenditure
   (OPEX)

#### **CONSTRUCT**

- Prefabrication: to reduce site installation costs, for example, Vertical Risers and Integrated Services (Horizontal Services)
- Installation combining in-house resources and preferred subcontractors
- In-house commissioning
- In-house technology team
  providing Building
  Management Services
  (BMS) and Integrated
  Building Platforms (IBP)
  based on vendor
  independent technology
- Full time on-site **Safety** Representative



#### MANAGE

- Dedicated Warranty
   Manager and warranty
   team for the project
- In-house Mechanical
   Maintenance team
- Management of specialist subcontractors where required for example, Chillers, Boilers and Wate Treatment
- **Automation** Service Business
- Data Driven Maintenance
   Division | VAE Bureau





#### **Our People**

With over 400 staff based across 11 branches, our company has the capacity to support national and regional clients and a range of site sizes and facilities.

Our people are our strength and we firmly believe in developing our own in-house talent, empowering our employees to fulfill their potential. Our team are mentored, trained and respected, and we provide everyone with career and personal development opportunities. VAE also incorporate a dedicated apprenticeship development program to train the next generation of skilled tradespersons.

## Design & Install

VAE Group specializes in designing custom HVAC and BMS solutions, along with tailored energy metering systems.

#### **Custom-Designed Solutions**

Our expert designers evaluate factors such as building size, layout, usage, local climate conditions, and environmental regulations to create solutions perfectly suited to your needs.

#### **Energy Management Technology**

We leverage advanced technology to optimize energy performance, whether it's achieving sustainable Green Star ratings for design and construction or enhancing efficiency through NABERS Energy Ratings.

#### **Smart Design**

Our intelligently crafted solutions combine efficiency, cost-effectiveness, and innovation to ensure ultimate thermal comfort for your building while meeting your energy and sustainability goals.

#### Mechanical equipment installation

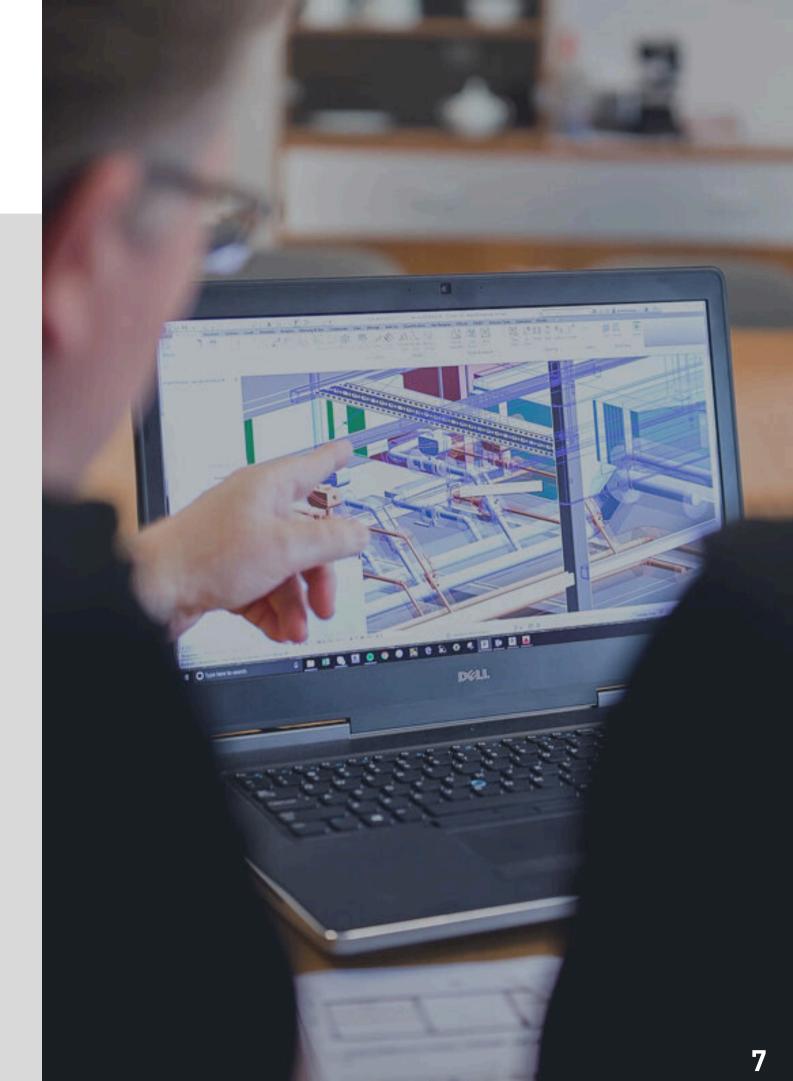
Our capabilities extend across a wide range of mechanical equipment installations, ensuring your business operations are optimised for maximum productivity.

#### **Environmentally conscious**

VAE Group has worked with some of Australia's most environmentally conscious companies. We pride ourselves on our knowledge and installation expertise.

#### Occupational health and safety

VAE Group is recognised as a leader in safety within our industry. We place the highest priority on the safety and well- being of our employees and subcontractors and take every measure to minimize their exposure to unnecessary risk. Our comprehensive approach to safety, which is a cornerstone of our company culture, is known as ...



# Project Management & Construction

VAE Group specialises in construction and project management, providing custom HVAC and Technology solutions expertly designed and installed to suit each client's unique requirements.

#### **Project Management and Construction**

At VAE Group, our construction and project management team works efficiently and effectively on projects of all sizes, delivering high-quality HVAC and Technology solutions tailored to client needs.

#### **Seamless Project Delivery**

Upon completing the final stages of commissioning, projects are handed over to our dedicated service and maintenance team. This includes 24/7 emergency support and a comprehensive preventative maintenance schedule to ensure ongoing performance.

#### **Extensive Industry Experience**

With expertise in managing complex mechanical and air conditioning services, VAE Group has a proven track record of successfully delivering new builds, replacement and upgrades across various industries.

#### **Warranty Management**

Together with our service department, VAE have a dedicated warranty manager and team. This means that as a customer you can enjoy piece of mind during the warranty period that our systems continue to operation efficiently and as designed.





## Service & Technology



#### **Service and Maintenance**

Our highly skilled technicians are available 24 hours per day, 7 days per week, and our clients are supported with a 24 hour Help Desk.

Having our own in-house Service Team, allows us to mitigate risk, provide service continuity and gain a unique understanding of your assets and building, creating cost savings and efficiencies during the asset life cycle.

All clients are supported by an appointed Client Services Manager and a Lead Team who will be responsible for your account for the duration of the contract, gaining knowledge and experience of the unique needs of the site.

#### **Smart Building Technology Solutions**

Our technology teams work as an integral part of our project and service business to ensure that our solutions operate in a safe, reliable and efficient building environment. Our solutions range from Building Management Systems (BMS) to full portfolio based Integrated Building Platforms that provide a single "pane of glass" to of a portfolio of facilities.

VAE Group are a **Tridium**, **Niagara and Distech** approved systems specialist and we also have extensive experience in upgrading and integrating legacy systems using truly open protocol platforms which allows multiple BMS providers to easily service your facility and provide a more competitive and comprehensive service level.





## Maintenance Expertise





VAE adopts a holistic approach to Programmed Preventative Maintenance (PPM), routine maintenance, and predictive maintenance, ensuring the longevity and optimal performance of your systems.



EMERGENCY RESPONSE AND AD HOC REPAIRS

Our team provides round-the-clock emergency response services, addressing urgent issues promptly, as well as handling ad hoc repairs as required.



BALANCING

VAE offers services such as thermographic scanning, pipe thickness testing, air balancing, and commissioning to ensure the efficient operation of your HVAC systems.



We maintain a critical inventory of HVAC spare parts and portable units, enabling quick replacements and minimising system downtime.



VAE can implement energy efficiency measures and sustainability upgrades to optimise your site's performance while reducing environmental impact.

We can also offer consulting services to help you gain insights into energy usage and sustainability for your site.



Our team comprises of Technicians with diverse skill sets, including expertise in HVAC, electrical, and technology building performance.

SPECIALISTS

We also have in-house specialists for Building Management Systems (BMS), chillers, and refrigeration, ensuring comprehensive support for these critical components.



VAE offers asset capture, monitoring, barcoding, auditing, and maintenance of asset registers, enabling effective management and maintenance of your facility's assets.



We conduct costbenefit lifecycle assessments, providing insights into fine-tuning options and replacement strategies for optimal cost-effectiveness.



VAE provides an online, real-time database and web portal, offering convenient access to information, reports, and updates regarding your facility management.

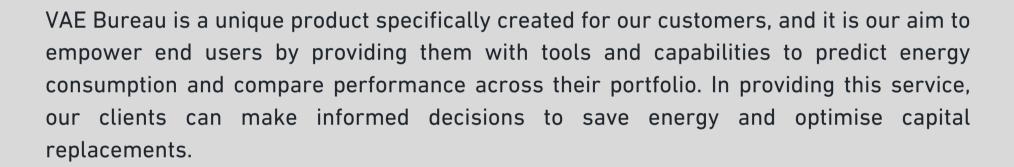
Additionally, our reporting capabilities are flexible allowing us to tailor reports to your requirements an reporting style

VAE provides a diverse suite of services and capabilities designed to address various contract management requirements. By utilising these resources, VAE delivers tailored and comprehensive HVAC solutions that align with each client's unique needs.



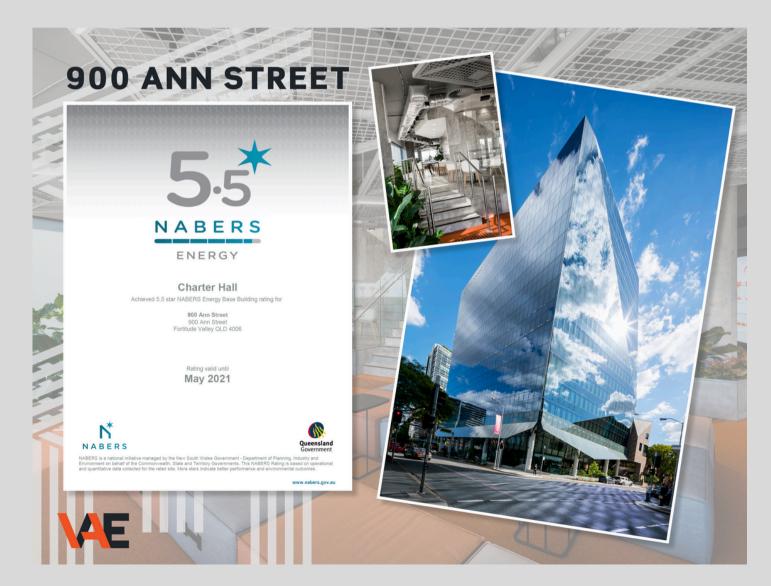
## VAE Bureau

**Building System Performance** 



VAE Bureau uses advanced data analytics to gain insights into energy consumption patterns, identify areas of inefficiency, and make data-driven decisions to reduce energy usage and associated costs. Using our comprehensive reporting and analysis, users can monitor and track their energy performance, benchmark against industry standards, and identify opportunities for improvement.

Additionally, our in-house sustainability team actively engages with clients to understand specific objectives and working collaboratively to develop strategies which align with their goals. With the information generated by our tools, the sustainability team can provide valuable recommendations, implement energy-saving initiatives, and track continuous improvement over time.





## **Our Locations**





## **Our Leadership Team**



**Ben Carter**Chief Executive Officer
Brisbane Office



**Phil Lowe**Chief Financial Officer
Brisbane Office



Mark Chiles
Chief Sales & Marketing Officer
Brisbane Office



Greg Wong
Chief Commercial & Risk
Officer
Brisbane Office



**Asher Green**Head of Human Resources
Brisbane Office



Dane McCarthy
Head of Digital Transformation
Brisbane Office



Ben McCullough
NZ General Manager
Christchurch Office



Jarryd McDonald
Chief Construction Officer
Brisbane Office

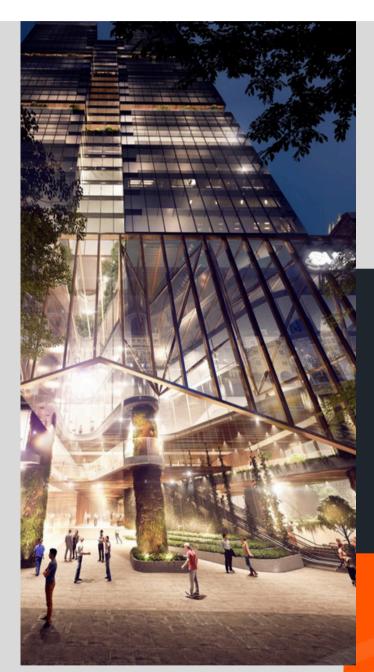


**Tom Doss**Australian General Manager
Brisbane Office



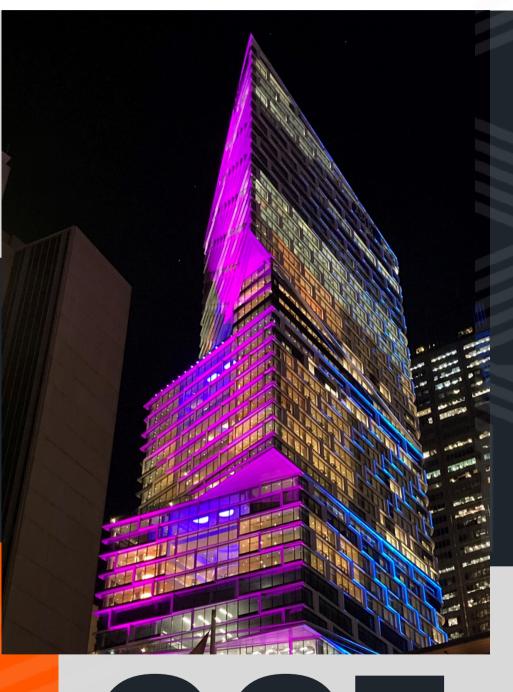


## A few of our Construction Projects



## 80 Ann St Brisbane

ONE OF AUSTRALIA'S MOST INTELLIGENT BUILDINGS



QUAY QUARTER TOWER



**South Everleigh** Australian Technology Park

### 900 Ann St Brisbane



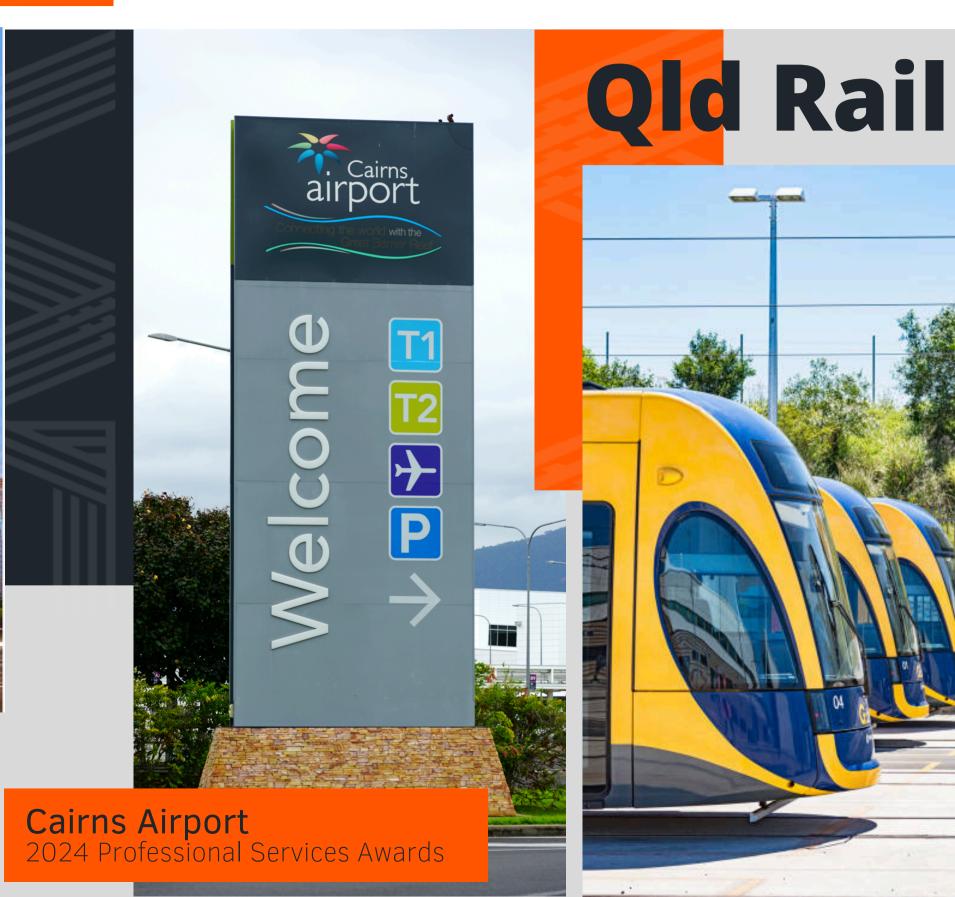
## A few of our Service Projects



Riparian Brisbane



JLL 50 Ann St



## Who we work with...



































































## Health, Environment, Safety, Quality



#### **Three Cornered Safety Approach**

VAE takes every measure to ensure employees and sub-contractors are never exposed to unnecessary risk, which is why we have a three-cornered approach to safety.



#### Safe at Work

Our employees are well-trained, well-equipped and competent.

We ensure our team are able to identify and treat risk before it happens



#### Safe at Home

It's critical that our employees get to and from home safely. VAE emphasises vehicle maintenance, proper licences, and that our staff are fit and capable no matter where they are. We encourage that safety skills learned on the job are also used at home.



#### **Mental Health**

Workers in our industry are six times more likely to die from suicide than from a construction related injury. We recognise that safety starts with being mentally hit for work and we offer professional support to all out employees.

## **HSEQ** continued & Licencing

Mechanical Services | Airconditioning and Refrigeration - Unlimited Design | Mechanical Plumbing | Mechanical Electrical | QBCC Open Builders

#### **Quality Management System**

VAE Group maintain a Quality Management System (QMS) audited and accredited to ISO9001; by SAI Global. The QMS aims to provide certainty to our customers, clients and other stakeholders of ongoing high quality services meeting and exceeding all expectations. The QMS also ensures VAE Group maintain appropriate provisions, to ensure compliance with statutory and regulatory requirements specific to our operations.

#### **Environmental Management**

VAE Group recognise our corporate social responsibility pursuant to environmental protection throughout our business processes and activities. Our Environmental Management System has been developed against the requirements of ISO14001 and embraces all products, materials and services we supply to our customers, working conditions for our employees and the community in which we operate. Active members of Green Star and Green Building Council of Australia

#### **Occupational Health & Safety**

Workplace safety is a concept that involves creating a safe working atmosphere, securing and safeguarding the lives of the employees, workers and stakeholders. VAE Group is committed to this philosophy and has implemented an accredited OHS Management System that complies with ISO45001. This system is audited by SAI Global and is integrated with our Quality Management System to ensure policy consistency.

#### **EBA Code Compliant**

VAE Group has a current EBA registered with the Fair Work Commission and the Queensland Branch of the CEPU

#### **Queensland Building and Construction Commission (QBCC)**

VAE Group holds the following QBCC licences.

Value Added Engineering Group Pty Ltd | Licence Number: 1207202 Value Added Asset Management Pty Ltd | Licence Number: 1250492

Value Added Construction Pty Ltd | Licence Number: 1239623
Value Added Engineering (NQ) Pty Ltd | Licence Number: 1251239
Value Added Mining Oil and Gas Pty Ltd | Licence Number: 1275174

#### **Electrical Contractors Licence**

VAE Group is a registered electrical contractor in Queensland, New South Wales, Northern Territory and Papua New Guinea.

Value Added Engineering Group Pty Ltd | Licence Number: 74661 Value Added Asset Management Pty Ltd | Licence Number: 77451

Value Added Asset Management Pty Ltd | Licence Number: 322807C (NSW)

Value Added Engineering NQ Pty Ltd | Licence Number: 75897

Value Added Construction Pty Ltd | Licence Number: 83482 (QLD)

Value Added Construction Pty Ltd | Licence Number: 273612C (NSW)

#### **ARCTick Licenced**

VAE Group is licenced to handle refrigeration gas by the Australian Refrigeration Council Ltd (ARC).

Value Added Engineering Group Pty Ltd | Licence Number: AU40686 Value Added Asset Management Pty Ltd | Licence Number: AU28922

Value Added Construction Pty Ltd | Licence Number: AU35548 Value Added Engineering NQ Pty Ltd | Licence Number: AU31455



